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COMMERCIAL REAL ESTATE BUSINESS OPPORTUNITIES FRANCHISES

LOCATED AT 430 TURNPIKE ST. IN SOUTH EASTON Unitel opens 2,000 s/f new office; purchased for \$350,000

SOUTH EASTON, MA Unitel has completed the purchase of a building at 430 Turnpike St., for \$350,000. The



Mark Worster

property has a total of 2,000 s/f. The company's relocation is being driven by the growing demand from companies in Boston and Providence as well as the surrounding areas for their advanced communications solutions.

"Our new state-of-the-art facility will give us the ability to train our customers onsite, conduct live customer demonstrations with our strategic partners such as Toshiba, Avaya, and ESI, and it enables us to stock a wider range of products," said Mark Worster, president of Unitel.

"Telecommunications used to be a fairly simple technology for vendors and customers to understand. The pace and complexity of the technology has change dramatically in the last 5 years, especially with the advent of converged voice and data platforms. We really see our role now as more of a consulting relationship where we are the expert partners that decipher all the complexity for our customers and take the guess work out of their technology decisions."



Symphony Towers office building is first to install "The Shadow" for water detection breakthrough

SAN DIEGO, CA Dtection, manufacturer of the patented Dtect-100 water detection-and-response systems for high-rise commercial or residential buildings, will introduce "The Shadow" at BOMA in NYC July 22-24.

Dtection's Shadow and its installation at San Diego's Symphony Towers is an industry first. Intended for multi-unit commercial and high-rise residential properties, The Shadow, an extension to the Dtect-100 water detection system, is a web-based portal that gives the building manager or maintenance supervisor a real-time look at all monitored locations within his

installation. Whether the installation encompasses a single building or multiple buildings in different locations, users with the proper password can track water alarm conditions, evaluate response activity, monitor the operational functionality of all detectors, and edit alarm-response procedures.

The Dtect-100, is installed and protecting a variety of residential and commercial buildings. Assistant facilities manager from The Corky McMilin Companies said, "The investment will more than justify itself in the savings from cleanup and repair associated with just one incident."

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