

A brief description of Clearfly

- San Francisco (HQ)
- Billings, MT (Ops)
- Founded 2007
- Registered CLEC
- Profitable, Debt Free
- 50% + Growth Annually
- First Customer March 2008
- Network Detail
 - Network footprint – 48 states – excuding AK, HI
 - Best Practices built Data Centers
 - Billings, MT
 - Seattle, WA
 - Denver, CO
 - POP's 48 states
 - Complete N1^ + N1^ redundant power
 - Rendundant Physical Class 5 switching Metaswitch Networks (Industry Gold Standard)
 - Additional Cloud Based Metaswitch
 - Juniper Networks
 - Cisco Systems
 - Adtran
 - Redundant OC192 Fiber Core
- Network Detail
 - Level 3
 - Inteliquent
 - Century Link
 - Onvoy

What products and Services does Clearfly company offer?

- SIP Trunks
 - Standard – Free Local, Free Inbound, Free Outbound LD
 - Metered – Free Local, Free Inbound, LD (low rate per minute LD)
- Telephone Numbers
 - Numbers – Ported, New
 - DID's Blocks or Individual
- T-1
- Ethernet (Fiber or EOC)
- Trunk Bursting
- E911 Registration
- Toll free Numbers and Toll free Origination
- SMS Messaging
- MMS Messaging
- Disaster Recovery
- Conference Bridge
- Virtual Voice Mail
- Auto Attendant
- cFax and cFax termination to fax machine
- IAD's – Termination as PRI, POTS, T-1

What makes our organization unique and differentiates you from our competition?

- Completely Channel Centric
 - We don't sell directly to end users
 - Our customer is our Channel Partner
 - We don't market to end users
 - We are not AT&T 😊
 - Profitable
 - Debt Free
 - We answer our phones

Do we manage install service and/or does the customers self-install?

- Both
 - Routers and IAD's shipped Pre-programmed – Plug & Play
 - Circuit installation managed by Clearfly, Partner
 - Voice Services, managed by Clearfly, Partner

What does our project management look like?

- Projects are managed via our Clearfly Portal, Email, Phone.
 - A dedicated Project Manager is assigned to every order.
 - Provsioning process
 - Order process
 - Automated email updates -via Clearfly portal
 - Channel Partner project manager

After installation, what support do we offer the customer?

- 24/7 tech support
- Billing support
- Technical support
- Channel Partner support
- Customer Portal training, reports etc.

How does the quoting process work? What sales support do you provide?

- Quotes can be created via the Clearfly PartnerPortal
- Quotes can be created via Clearfly Channel Manager
- Quotes can be created via Clearfly Inside Account Manager
- Sales support:
 - Product training
 - Partner events
 - Brochures
 - Trade shows
 - Marketing / advertising

How do you notify customers of any service disruptions?

- Notifications via the Clearfly Customer Portal, Partner Portal
- Automatic email
- Channal Manager
- Tech support – via Ticket
- Orders, Provsioning – via Ticket