



**Adams Remco, Inc.**

& Family of Companies  
Max Davis Associates  
Vanadco Signs  
Zipp Printing

# Adams Remco

For over 50 years, Adams Remco has been helping businesses communicate, connect, and thrive through technology and creativity.

Founded in 1971 by Rex Carlile, Adams Remco began as Remco Office Equipment, driven by the principle that prioritizing people leads to business success. Dean Carlile, growing up in this environment, absorbed these values, which later shaped his leadership. Through the years, the company transitioned from typewriters to digital office solutions, maintaining its core values of trust and service, steering the company through a digital transformation, evolving into a technology partner offering managed IT and network solutions. Expanding across Indiana, Michigan, and Florida, Adams Remco thrived through strategic acquisitions. In the 2010s, partnerships like the one with Vanadco Signs introduced digital signage and LED displays, merging technology with creativity. Today, Adams Remco stands as a multi-division organization committed to integrity and innovation, proving that while technology evolves, our foundational values remain our greatest strength.



## Mission

To empower businesses and strengthen communities by delivering reliable technology, exceptional service, and innovative solutions built on integrity, people-first values, and a commitment to helping others thrive.



## Core Values

- People First
- Innovation with Purpose
- Service with Integrity
- Community Commitment
- Growth & Empowerment
- Long-View Leadership

## Why Choose Adams Remco

Experience the difference with Adams Remco, where technology meets trust. Since 1971, we've been committed to delivering comprehensive IT, print, and signage solutions that stand the test of time. Our service-driven, people-first culture ensures that your needs are our top priority. With multi-state support and local expertise, we build long-term partnerships that focus on your success, not just short-term sales. Choose Adams Remco for reliable technology solutions you can count on.



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# Managed Print Services

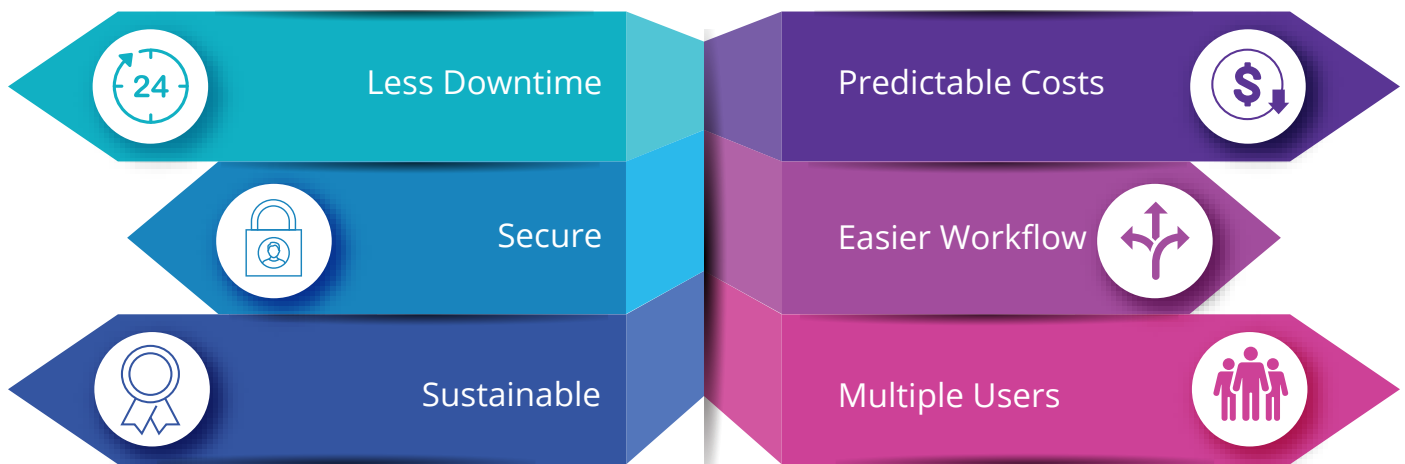
## Simplified Print Management for your Business.

Managing a print fleet can be time-consuming and costly for IT departments. Adams Remco's Managed Print as a Service program takes that burden off your team by streamlining operations with a predictable cost-per-page model that helps you control your print expenses. We provide just-in-time supply shipping, ensuring you always have what you need, when you need it. Plus, our award-winning service team keeps your devices running smoothly—with Hot Swap printers available to minimize downtime and keep your business moving.

### Customizable Print

Our Managed Print Services offer a cost-effective way to streamline your company's printing without unnecessary limitations. This popular solution combines service, supplies, and hardware into one comprehensive package, custom-designed to fit your unique business needs. With this approach, you can easily budget and manage printing costs, ensuring efficiency and predictability across your organization.

## Benefits of Managed Print as a Service



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# Managed IT Services

Discover how our comprehensive managed IT services can transform your business operations, enhance efficiency, and ensure seamless technology integration.

## Our program offers a mix of product and services including:

- Team of experienced IT pros with a wide range of technical expertise and solid people skills
- 24 x 7 monitoring and maintenance to keep minor issues from becoming major problems
- Leading edge Cybersecurity tools and services including end user training and testing
- Antivirus & Malware, EDR, SOC services Browser Security and DNS filtering.
- Network infrastructure support including Wi-Fi and Firewall management
- Server configuration and maintenance including Microsoft licensing
- Business Continuity and Disaster Recovery
- Help Desk and Onsite Support • Cloud based services like Office365 and Google Workspace



You get a team of knowledgeable technology professionals using some of the most advanced tools in the industry for a predictable and consistent monthly fee.

# ECM Solutions

As an independent technology partner committed to delivering superior service and local expertise. Our focus is on providing high-performance software and hardware solutions that make organizations more secure, compliant, and profitable. We specialize in “Intelligent Information Management” (IIM)—solutions that don’t just store documents but turn them into secure, actionable data.



## Intelligent Information Management

We replace manual indexing with AI-driven extraction. Our solutions automatically capture and classify data from any source, transforming it into clean, searchable information. By utilizing advanced extraction technology, we turn unstructured documents—like invoices or repair orders—into searchable, actionable data in a matter of hours, not weeks.



## Automated Business Process Management

We streamline your internal operations by replacing physical “paper trails” with digital approval routing. Whether it is Accounts Payable, HR Onboarding, or Contract Management, our no-code workflows ensure information moves through your organization instantly and securely.



## Secure ERP & CRM Integration

We eliminate “data silos” by connecting your documents directly to your system of record (ERP/Accounting software). Our integrations link unstructured data—like invoices and contracts—directly to your transactions, ensuring a single source of truth without duplicating data or creating security gaps.



## Enterprise-Grade Data Security

We implement a “security-first” architecture. Our solutions enforce role-based access controls that mirror your existing ERP permissions, ensuring the right people have access to the right data. With encrypted data transmission and secure storage, your sensitive information remains protected throughout its entire lifecycle.

From initial workflow audit to seamless IT integration, our team ensures your digital transformation is predictable, secure, and built to scale with your business.

# Workflow Automation

Discover how our advanced workflow automation solutions can transform your business operations, enhance productivity, and drive efficiency.

**Seamless Integration** - Easily integrate our solutions with your existing systems to ensure a smooth transition and uninterrupted operations.

**Customizable Workflows** - Tailor workflows to meet your specific business needs, enhancing flexibility and control over your processes.

**Real-Time Analytics** - Gain insights into your operations with real-time data analytics, enabling informed decision-making and strategic planning.

## How Our Workflow Automation Solutions Work

### 01 Analyze Current Processes

We begin by thoroughly analyzing your current workflows to identify areas for improvement and optimization.

### 02 Implement Tailored Solutions

Our team implements customized automation solutions designed to streamline your specific business processes.

### 03 Monitor and Optimize

Continuously monitor the performance of the new workflows and make adjustments to maximize

# Imaging Equipment Copiers

## Enhance Your Business Efficiency with Our Advanced Print Devices

Explore our range of state-of-the-art printers and copiers designed to meet the diverse needs of your business, from multifunction to wide format solutions, and even thermal barcode printing solutions.



### Multifunction Printers

Combine printing, scanning, copying, and faxing into one powerful machine to streamline your office tasks.

### Production Printers

High-volume printing solutions for businesses that demand speed and quality without compromise.

### Office Printers

Office and desktop printers for your day-to-day operations in color and black and white.

### Thermal Printers

Thermal printers ranging from compact receipt printers perfect for point-of-sale environments to robust barcode and shipping label printers that streamline inventory management and shipping operations.

### Wide Format Printers

High-quality wide format solutions designed to deliver amazing speed and adaptability while maintaining impressive print quality at a more affordable cost-per-print.

# Office Signage

Established in 1955, in Argos, Indiana, Vanadco Signs has grown from a small sign shop in a garage into a full-service, 20,000 square foot sign company. We are located at 10625 State Road 10, just off US Hwy 31 in Argos, Indiana.

We understand a sign makes a first impression, so we want to help you portray your image to customers with a quality sign built to last many years.

Vanadco offers a full range of maintenance, installation, and design services to both end users and National Sign Companies. Give us a call or email and we'll work to meet your needs.

## Services Include:

### Graphic Design

- Sign Maintenance/cleaning
- Sign Manufacturing
- Outdoor Advertising
- Parking lot lighting maintenance
- Installation
- Crane Service
- Leasing
- Site Surveys
- LED Retrofits for:
  - Sign cabinets
  - Channel letters
  - Parking lot lighting

### Sign Options

- Message Centers
- Letters & Logos
- Building Signs
- Pylon Signs
- Monument Signs
- Awnings & ATM Canopies
- Auxiliary & Directional Signs
- Full Vinyl Wraps & Wall Graphics
- Interior Signs
- Outdoor Advertising



# Promotional Print Services

We can help you with all your non-paper printing as well. Whether you need banners, table clothes, shirts, hats, jackets, signs, or anything else to display your message and grow your business, we can print it for you.



## Design

Need help with a logo or new design? We have designers on staff ready to help at a moment's notice.



## Paper Printing

Marketing your business? We can help you choose the right stock and finish to make your business stand out. We print anything on paper.



## Apparel

Get your team looking professional and unified with custom apparel for businesses, schools, and organizations.



## Promotional Products

Pens, Mugs, Umbrellas, and more. We can get any promotional product you can imagine. We specialize in promotional products Made in the USA.



## Signs and Banners

Pick out a new spring sign to set on the sidewalk outside your business and bring in new customers or grab a menu board to advertise your specials. Need some yard signs to advertise an event? We can do that, too! No matter what you need, reach out to us for the highest quality signage you can find.



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# National Services

The world is truly becoming a smaller place. Multi-site and multi-state organizations are becoming a more common reality. If you find yourself in this situation, know that Adams Remco will support you and deliver our full range of services to almost anywhere in the United States. Support every office like it's your "main" office, by giving your staff the tools and support resources necessary to maximize their contribution to your bottom line.

## Wherever You Need Us

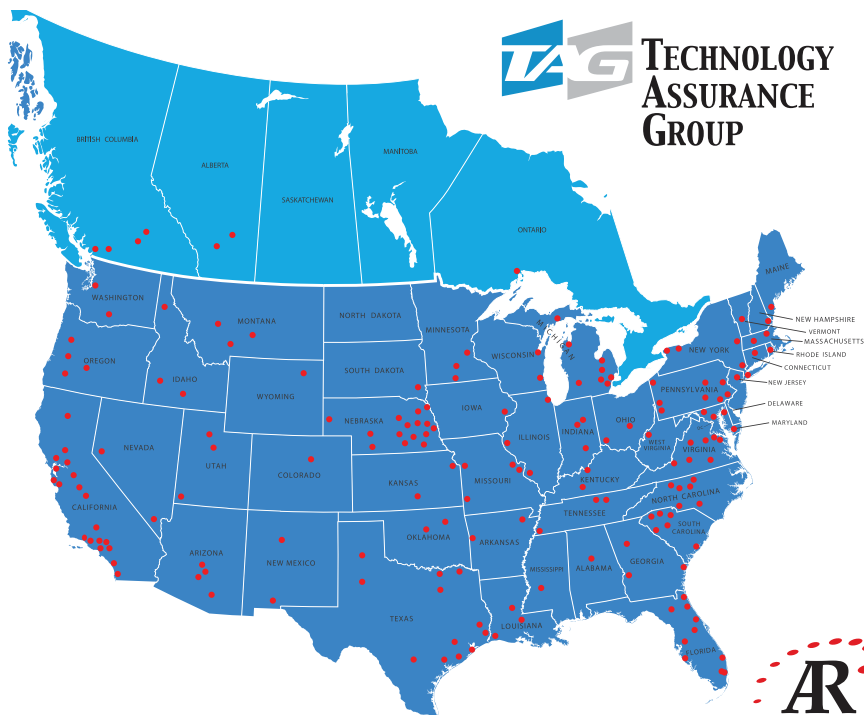
Through our membership with Technology Assurance Group (TAG), an association of managed technology services providers (MTSPs) serving more than 140 marketplaces across the United States and Canada, Adams Remco truly has the ability to deliver a national support solution. Through TAG, Adams Remco delivers service to more than 140 markets across the US and Canada.

As a premier member of TAG, Adams Remco is positioned as the leader in managed technology services, providing advanced solutions to the marketplace. To become a TAG Member, we met rigorous annual qualifications through required company and employee training programs. This unique relationship enables us to adopt cutting edge best business practices, deliver innovative programs, and partner with elite technology manufacturers and application service providers.

As a result of this exclusive membership, Adams Remco is the most competitive company in the industry. We have a greater capacity to increase our customers' profitability, enhance employee productivity, and provide sustainable competitive advantages.

## Whenever You Need Us

Adams Remco will be there when you need us. Whether it's an implementation we're planning together weeks or months in advance, or an emergency service ticket in the most remote part of the United States, you can count on us to honor our commitments.



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