

www.go-dts.com

(952) 516-7900
9401 James AveS
Ste 120
Bloomington, MN 55431


BACKUP
Sample Copy
Clear/Stop
Enter
Start
Login/Logout
Simplified Display
20.000 $
5.000 $
68.000 $
FINANCIAL REPORT

DTS



DEFINITIVE TECHNOLOGY SOLUTIONS (DTS)

Area to be cut off

DTS

Definitive Technology Solutions (DTS) is a leading technology and services provider specializing in copiers and printers, IT services, managed print, phone systems, and document management solutions. We deliver reliable, proactive, and comprehensive solutions that solve technology challenges, optimize productivity, increase security, streamline operations, and enable growing businesses to focus on what matters most – running their organizations. Offering advanced technology know-how, the DTS team brings innovative solutions that help businesses simplify and leverage technology to meet specific objectives. Since opening in 2004, DTS has grown to support thousands of customers with a wide variety of technology solutions.

DTS was established on the principal that bigger is not always better… better is better. We take pride in responding to your needs better and faster. Our unparalleled service has been recognized by the industry and the local business community. As a Minnesota based company, your investment with DTS stays in the local community and you get fast, reliable support.

OUR MISSION

Our mission is to provide clients with leading technology solutions and support to optimize productivity, increase security, streamline operations, and ultimately minimize cost.



CUSTOMIZED SOLUTIONS

We strive to understand the unique technology challenges our clients face to develop customized solutions and grow with them into the future.

CLIENT FOCUSED

We are focused on building partnerships by delivering innovative technology solutions and unparalleled support.

TEAM MEMBERS

Our dynamic environment provides opportunity for personal growth and development, working with team members who take pride in producing high-quality results.



Managed Print

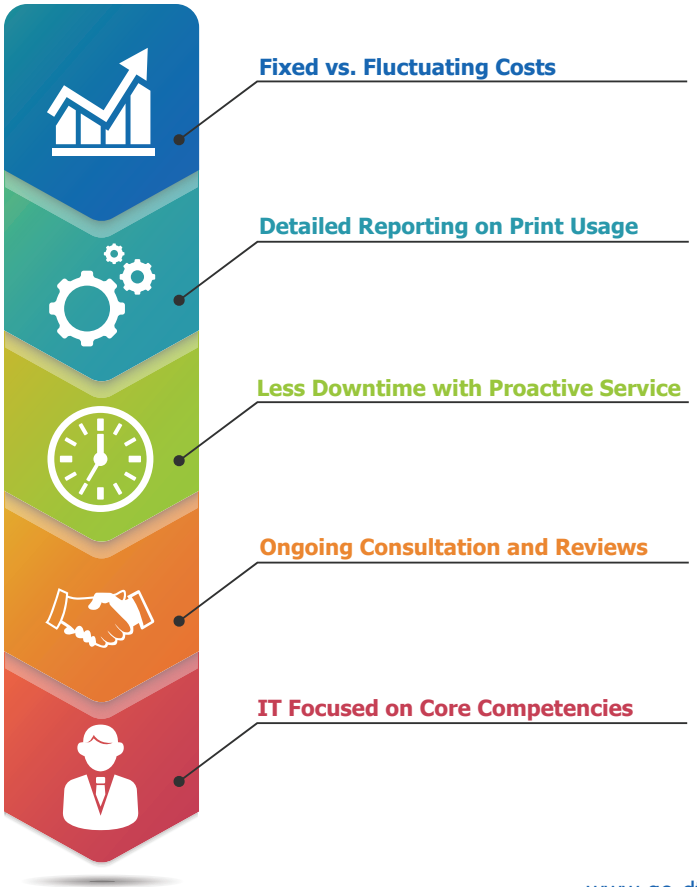
Do you know how much your organization spends on printing each year? What if you could save up to 30% on your printing costs? Our powerful managed print program is designed to monitor volumes and report service and supplies information for fleets of printers. Let our professional team go to work for you to improve print workflow efficiencies, reduce waste and lower your printing costs.

WHAT IS MANAGED PRINT?

This comprehensive and unique cost-per-page program will optimize your laser printer fleet. We perform a needs assessment along with the service, parts, and supplies needed to operate the new and/or existing hardware. We also track how the printer, copier, and MFP fleet is being used to remedy problem areas and ensure your complete satisfaction.

BENEFITS OF MANAGED PRINT

From improved productivity and workflow to recognizing a reduction in operating costs, an effective managed print strategy with DTS will benefit your organization in impactful ways.



HOW IT WORKS

We help you assess, understand, and manage your printer fleet while also developing a long term, cost-saving strategy based on your unique situation.

- **Evaluate Workflow**

  Evaluate document workflow, expose total cost of ownership (TCO) and establish a baseline for an effective print strategy and measurable results.

- **Understand Expenses**

  Build an understanding of your print environment and related expenses and tailor a program to the unique needs of your organization for improved efficiency.

- **Improve Processes**

  Proactive account management and ongoing consultation helps to expose inefficiencies, improve workflow processes and reduce IT burden.



Office Technology

Ensuring that you have the right office technology can help you optimize productivity, increase security, streamline operations, and ultimately minimize costs. DTS is partnered with industry leading manufacturers to provide you with the best technology in today's market. In addition, we always strive to deliver a superior level of client satisfaction. Let us help you find the best combination of hardware and software solutions to meet your needs.

COPIERS & PRINTERS

DTS has strategic partnerships with Sharp and HP to offer a full lineup of products including light production, high-volume, workgroup and desktop multifunction printers and copiers. The combination of our award-winning service and advanced printing systems will deliver the reliability and productivity needed to keep you ahead of the competition.

- Multifunction Printers & Copiers
- High-Volume & Light Production
- Wide Format
- Low-Cost Color Options



INTERACTIVE DISPLAYS

Interactive display systems are designed for smooth and effortless communication in a wide range of contexts. Whether in the office boardroom or the classroom, these displays will modernize the way you communicate. Through the evolution of technology, these devices offer collaborative ease with touch-screen convenience for versatility and performance in business meetings, teleconferences, presentations, classroom instruction and digital signage.

WORKFLOW SOLUTIONS

To make your organization more efficient, you need document workflow. This allows you to standardize and optimize your processes so you can work smarter, not harder. By automating manual tasks, your team can eliminate bottlenecks and be more productive. DTS offers a suite of document workflow solutions to reduce redundant tasks and improve efficiency.

- Document Management
- Print Track & Control
- Enhanced Image Scanning
- Internet Fax



Document Management

The chances are your organization has bottlenecks when it comes to managing paper documents. Perhaps you have realized that some of the tedious manual processes in your office are impacting productivity. Are you looking for improved efficiency and reduced waste in key business areas such as finance, accounting, sales, or human resources? If so, it may be time to learn more about Document Management.

- Easily process documents and store in a central digital repository
- Set smart rules to control who has access to certain documents
- Scan and index documents automatically for easy tracking and retrieval
- Share any documents safely across multiple systems
- Collectively work on documents while avoiding multiple versions
- Integrate with other systems to automate processes and reduce inefficiencies

WHAT IS DOCUMENT MANAGEMENT?

Document Management helps you process, capture, store, manage and track documents in a central digital repository. You can then access your files securely from anywhere – including a computer or mobile device. Many Document Management solutions allow you to further automate business processes with workflow rules and integrations with your CRM and ERP systems. Today's document management solutions offer flexible, scalable, and more affordable options. Cloud deployment is rapid and requires minimal maintenance while on-premise can offer greater control and customization.

FEATURES AND BENEFITS

We are partnered with the industry leaders of document management software, including DocuWare. We will support you along the way to make implementing a solution easy and seamless. Don't wait to enjoy all the revolutionary, efficiency-boosting benefits.

- Reduce Burden of Paper
- Improved Security
- Quick and Easy Integration
- Simplified Processes



Phone Systems

No matter the size of your organization, the right phone systems can help to improve collaboration, boost productivity, increase mobility and enhance the customer experience. Our solutions take your communication to the next level by expanding on standard telephony features, while reducing the costs and restrictions of analog solutions. With our modern, intuitive VoIP softphone and smartphone apps, users have access to communication tools such as status, instant messaging, web conferencing, the ability to chat and talk with website visitors, fax & voicemail to email and more.

UPGRADE YOUR PHONE SYSTEM

Choosing a phone system for your business requires careful consideration. You want it to serve your business well, now and into the future. Telephony has evolved to encompass Unified Communications requiring a phone system to include advanced features such as call handling, conference calling, voicemail and more. Your phone system must be able to scale with your growth, without breaking the bank in the process. Our standard features include:

- Availability status
- Faxes & voicemail to inbox
- Instant messaging / text chat
- Click to call from any browser
- Android and iOS VoIP Apps
- Use extension from anywhere
- Advanced call reporting
- Call queues, IVR
- CRM integration
- Website customer service chat



ON-PREMISE OR CLOUD HOSTED

Whether on-premise or in the cloud, DTS offers flexible solutions to take your business phone system to the next level.

- Easily scale your phone system
- Built-in backup and restore
- Fully managed solutions

VIDEO CONFERENCING

Our integrated solutions are easy to use and enable businesses to save time and money by hosting virtual meetings

- One-click conferencing with unlimited users
- Remote control and screen sharing
- Upload and share documents



Managed IT Services

Not all businesses have the resources to support daily IT maintenance issues – DTS can help. Our comprehensive program will alleviate strain on your internal resources while increasing efficiency and data security. We partner with you to offer a customized strategy for your unique situation, and we ensure that your systems are kept running smoothly.

WHAT IS MANAGED IT?

Managed IT services is an alternative to the traditional break/fix model in which organizations delegate their IT operations to an expert third-party organization called a Managed Service Provider (MSP) such as DTS. This model provides set costs for 24/7 monitoring, issue resolution, reporting and more. Managed Service Providers are more scalable than in-house IT operations and provide a high-level of expertise and efficiency while increasing security, reliability, and performance of your IT infrastructure

WE MAKE IT SIMPLE

When you partner with us you get flexible solutions to meet your continuing needs. We keep you updated on technology trends and provide strategic analysis without the cost of a full-time IT staff. From basic support plans to a complete IT solution, we are your expert in Managed IT Services.

- Network Administration
- Desktop & Server Support
- Anti-virus Protection
- Spam Filtering
- Microsoft Office 365
- Cloud Services
- Backup & Recovery
- Project Support
- Consulting & vCIO
- Data Security
- Hardware & Software Procurement
- Quarterly Reviews





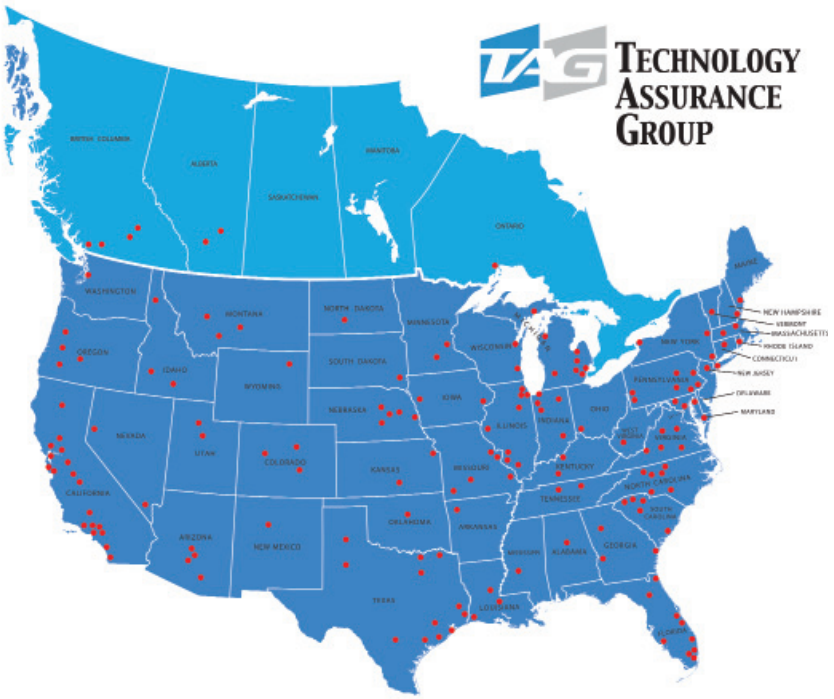
National Services

The world is truly becoming a smaller place. Multi-site and multi-state organizations are becoming a more common reality. If you find yourself in this situation, know that DTS' National Services Network (NSN) will support you and deliver our full range of services to almost anywhere in the United States. Support every office like it's your "main" office, by giving your staff the tools and support resources necessary to maximize their contribution to your bottom line.

WHEREVER YOU NEED US

Through our membership with Technology Assurance Group (TAG), an association of managed technology services providers (MTSPs) serving more than 130 marketplaces across the United States and Canada, DTS truly has the ability to deliver a national support solution.

As a premier member of TAG, CTS is now positioned as the leader in managed technology services, providing advanced solutions to the marketplace. To become a TAG Member, we met rigorous annual qualifications through required company and employee training programs. This unique relationship enables us to adopt cutting edge best business practices, deliver innovative programs, and partner with elite technology manufacturers and application service providers. As a result of this exclusive membership, DTS is the most competitive company in the industry. We have a greater capacity to increase our customers' profitability, enhance employee productivity, and provide sustainable competitive advantages. To learn more about TAG, please visit www.tagnational.com.



WHENEVER YOU NEED US

DTS will be there when you need us. Whether it's an implementation we're planning together weeks or months in advance, or an emergency service ticket in the most remote part of the United States, you can count on us to honor our commitments.



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