



www.langcompany.com
(888) 700-0237
Louisville | Bowling Green
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 **LQING**
DO BUSINESS BETTER

LANG COMPANY

Lang Company

DO BUSINESS BETTER WITH THE LANG COMPANY!

Office technology has certainly changed since we opened in 1945. Our method of bringing value to our customers has not. Our focus has always been providing technology that makes our customers more productive and efficient in the office.

Today, as a full-service office technology provider, we offer a wide array of office products and services to help you leverage technology to achieve your important business goals.

While we do get excited about new technology, we think the key to our success is old fashioned customer service. Our award-winning customer service is friendly, responsive, and efficient. We stand behind our work with some of the best guarantees in the business. We know the name on the front of the shirt is more important than the name on the piece of equipment or software. We think you will as well.

IT365 MANAGED IT SERVICES

Managed IT services offer a proactive and affordable program to give you the technology foundation and strategy to elevate your organization to a higher level.

DOCUMENT AUTOMATION & SOLUTIONS

Focus on digitizing, managing, and automating your critical business documents and improving your document workflows.

ENTERPRISE PHONE SYSTEMS

Offer a unified communications platform to improve communication usually for a fraction of the cost of your current phone system.

OFFICE PRINT SYSTEMS

Office equipment from industry leaders like HP, Kyocera, and Konica Minolta allows us to optimize your entire print fleet to reduce your costs and streamline operations.

PRODUCTION PRINT SYSTEMS

For high print volumes or simply to make you look better than your competition. High quality, high volume, professional results from print to finish.

"I have worked in the business/school field for 40 plus years and Lang Company has always exceeded expectations of great service and great equipment. Keep on doing what you have been doing because in this day and age, that kind of service is hard to find."

--Lily McDivitt,
Owensboro Catholic
Schools



Managed IT Services

We get excited about technology. We know technology can truly transform an organization to be more empowered, efficient, nimble, and competitive. But technology should also be predictable, reliable, stress free and affordable.

Our IT365 Managed IT Services first places an emphasis on proactive measures to stabilize and protect your technology platform. We implement industry “best practices” combined with leading edge tools to constantly monitor, analyze, and perform maintenance to keep your systems running at peak performance. From this strong and secure foundation, we start working with you on a strategic technology roadmap to gain the biggest competitive advantage from your technology investment.

Our program offers a mix of product and services including:

- Team of experienced IT pros with wide a range of technical expertise and solid people skills
- 24 x 7 monitoring and maintenance to keep minor issues from becoming major problems
- Leading edge Cybersecurity tools and services including end user training and testing
- Antivirus & Malware, EDR, SEIM, and SOC services. DNS filtering & Dark Web monitoring
- Network infrastructure support including secure Wi-Fi and Firewall management
- Server and VM server configuration and maintenance
- Business Continuity and Disaster Recovery
- 24 X 7 Help Desk and Onsite Support
- Cloud based services like Azure and Office365
- Asset and Vendor Management
- Strategic planning and insight to industry trends

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“IT 365 has allowed our company to develop our technical skills. They are forward-thinking in technical updates so we can focus on the forward-thinking for our specialties. We have been very satisfied with their services and impressed with their interest in our success.”

– Jillian Burgett, CFO,
Lighthouse Counseling
Services, Inc.

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You get a team of knowledgeable technology professionals using some of the most advanced tools in the industry for a predictable and consistent monthly fee. **Do Business Better with Lang IT365!**



DOCUMENT SOLUTIONS

Document Solutions

Our document automation and management solutions can transform the way your critical information is captured, shared, processed and stored in your organization. These solutions provide many advantages over traditional paper-based processes.

- Increase the speed and accuracy of information as it moves through your organization
- Increase accountability and visibility in your document process and workflow
- Speed up approval processes for accounts payable
- Save time and tedious manual keying with automatic capture, index and document routing
- Provide a central document repository where people have secure access to information
- Improve remote worker's access to information without compromising security
- Provide document audit trails for compliance purposes

As an Elite Partner of Square 9 Smartsearch, Lang can help you design and implement a document system that is affordable and effective. Our specialist will support you before, during and after the sale.

Whether it's Smartsearch or one of our other award-winning solutions like Papercut or Biscom Cloud faxing, our document solutions are designed to help you **Do Business Better**.



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“With our new document management system, we don't have to worry about losing documents or people using the wrong form. It is all a click away.”

-- Andy Dyer, IT Manager
Homeland Inc

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Enterprise Phone Systems

Whether you have office based or remote workers, our VOIP phone systems give you the flexibility and control to improve your communications. Reliable and easy to use, these systems provide better ways to stay connected with both your employees and your customers, usually for a fraction of what you are currently spending.

Benefits include:

- Fully integrated, enterprise phone capabilities wherever you have an internet connection. Just plug in your desk phone, computer, or cell phone and you have full office capability
- A full communications platform with voice, chat, web and video conferencing, collaboration tools and document sharing will give you multiple ways to engage employees and customers
- On premise or cloud-based systems can dramatically reduce capital expenditures
- Advanced Call Center queue capabilities with easy configuration across multi-sites
- Call recording and advanced reporting capability for training and management
- Reliable service with 99.9% uptime and 30 second fail over to backup sites
- Factory authorized, trained local support backed by our leading national providers

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“With an emergency situation from our old system dying, Lang customer service was over the top. So happy they are willing to do anything for us. Love the phone app when working remotely”.

-- Jenny,
Office Manager KY
Assemblies of God

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At Lang, we will take the time to understand your unique communication needs before we make any recommendation. We offer a customized solution what will allow your team to better communicate and collaborate with team members and customers...for a lot less.



Office Print and Imaging

The office MFP and printer has evolved like everything else in technology. Today's systems offer more automation, security, and business tools to reduce printing costs and save time.

We represent leading manufacturers HP, Konica Minolta, and Kyocera. We analyze your entire printer fleet to find cost saving opportunities. The savings can be dramatic! Some other advantages we offer:

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“The IT Department at DMLO is a big proponent of Managed Print Services. It takes the hassle of fixing printers off our plate, helps us control costs, and simplifies administration with just one invoice to process!”

-- Bob Daugherty,
IT Manager, DMLO
Accounting

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- Automated monitoring and submission of toner orders and meter readings. Some service calls can be placed automatically as well.
- No shipping costs for supplies, fuel surge charge, or double-digit escalations on contracts.
- The strongest guarantees in the industry on response times, uptime, and customer satisfaction.
- The ability to include your existing printers in our comprehensive maintenance program.
- Help Desk staff to quickly resolve your printing questions or connectivity issues.
- Advanced security to keep your MFP device from becoming an entry point for cyber criminals.

A comprehensive line of office printers and MFPs to fit your needs all backed by award winning service. Save money, simplify admin and IT, and focus on your important business goals. Let us do a complimentary print fleet analysis and see what we can do for you!

Do Business Better with Lang.



Production Print Systems

Sometimes, it is the high volume of printing that requires using production print devices. Other times, you want the highest quality for your marketing materials to set you apart from the competition. Sometimes, it is both! Lang has you covered with the products and expertise to give you everything you need for production printing from start to finish! We are authorized to sell and service:

- A complete line of digital presses from Konica Minolta
- A complete line of digital label presses from Muratec and Konica Minolta
- Advanced finishing products from Duplo and Baum
- Front-end tools for job management, color management and variable data printing

We will take the time to understand what you want to accomplish before we recommend any production print device. We will also take the time to make sure you understand how to use the product to get the most impressive results you can. You can count on us for quick and professional service response to make sure your system is up and running!

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“I have been with three other copier providers in the past and your tech is far and above the most knowledgeable, the quickest in providing service, and the most helpful tech I’ve been around”.

-- Kevin Beaman,
Health Care Systems

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National Services

The world is truly becoming a smaller place. Multi-site and multi-state organizations are becoming a more common reality. If you find yourself in this situation, know that Lang Company will support you and deliver our full range of services to almost anywhere in the United States. Support every office like it's your "main" office, by giving your staff the tools and support resources necessary to maximize their contribution to your bottom line.

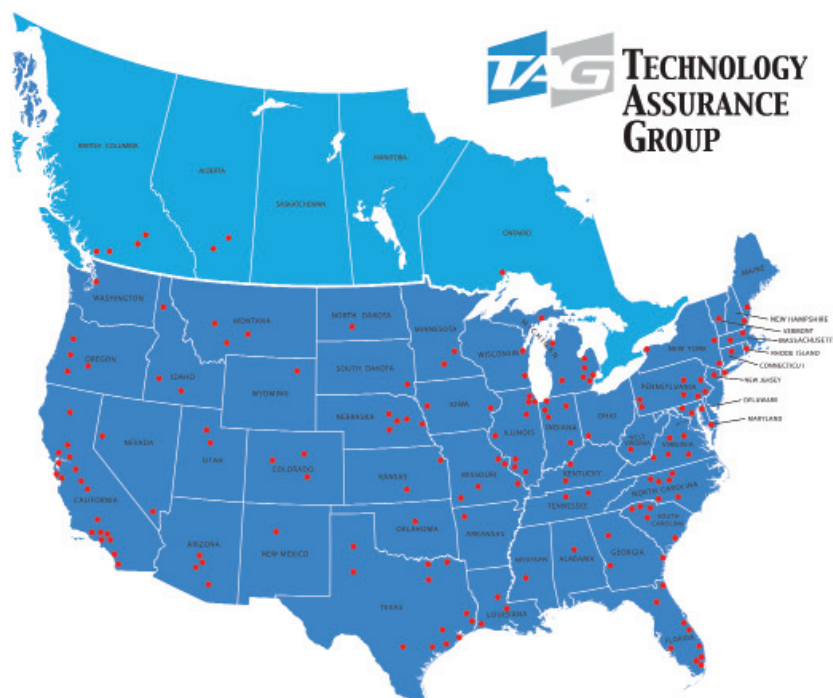
WHEREVER YOU NEED US

Through our membership with Technology Assurance Group (TAG), an association of managed technology services providers (MTSPs) serving more than 130 marketplaces across the United States and Canada, Lang Company truly has the ability to deliver a national support solution.

As a premier member of TAG, Lang Company is now positioned as the leader in managed technology services, providing advanced solutions to the marketplace. To become a TAG Member, we met rigorous annual qualifications through required company and employee training programs. This unique relationship enables us to adopt cutting edge best business practices, deliver innovative programs, and partner with elite technology manufacturers and application service providers. As a result of this exclusive membership, Lang Company is the most competitive company in the industry. We have a greater capacity to increase our customers' profitability, enhance employee productivity, and provide sustainable competitive advantages. To learn more about TAG, please visit www.tagnational.com.

WHEN YOU NEED US

Lang Company will be there when you need us. Whether it's an implementation we're planning together weeks or months in advance, or an emergency service ticket in the most remote part of the United States, you can count on us to honor our commitments. We even give you the ability to monitor the status of each project or service request via our web-based Client Portal, where you can enter, track, and review the status of service tickets at any point in time.





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