

Preston Office Solutions

Founded in 1983, Preston Office Solutions, St. George, Utah, has provided exceptional sales, service, and support for office multifunction printers and large format printing products to Southern Utah and our neighbors in Southern Nevada and Page, Arizona, for 40 years. We aim to provide distinctive quality and unparalleled service, earning trust and respect from our customers, suppliers, and partners.

Preston Office Solutions offers extensive technology solutions and assistance to ensure our clients remain successful. We have been dedicated to creating and executing adaptable, innovative solutions for over a decade, resulting in a trustworthy and dependable option that meets our clients' needs for improved performance, efficiency, and reliability.

Our emphasis on leadership, talent acquisition, experience, and a customer-centric approach positions Preston Office Solutions as a reliable and capable provider for all your IT solutions. This commitment to excellence and customer satisfaction contributes to your continued success and growth in the industry.

We offer a robust array of technology products and services including:





INNOVATIVE SOLUTIONS

Innovative Solutions

When you examine the organizations that realize the greatest gains from technology, you find that it is never just one solution that helps them achieve their competitive advantage. More often than not, they have figured out a way to integrate various solutions that directly support their business processes effectively.

Start with Where You Are

1st

Before Preston Office Solutions can recommend a reliable and comprehensive solution, we need to understand the fundamentals of your business. What you do and how you do it lays the groundwork for a common foundation of trust, collaboration, and shared goals. This shared understanding allows us to align with your specific needs, goals, and challenges to tailor your solutions and services to your unique requirements, which leads to more effective and valuable solutions for your business goals.

Look at Where You Are Going

2nd

Preston Office Solutions needs to understand not only where you are but where you are going as well. How will your industry or company need to evolve in the next five years to remain competitive? What will you need to do to become or remain an industry leader and outpace the competition?

Leverage Technology to Get You There

3rd

Every Industry in North America has embraced the newest technologies in Cloud Solutions, Managed IT, Cybersecurity, and VoIP/SIP Telecommunications in one form or fashion to help them reach the "next level, but what technology is right for you? How can it be integrated to enable a greater return on investment than older or similar technologies? Let Preston Office Solutions get to know you and your business, and we can help answer those questions.

Managed IT Services

At Preston Office Solutions, we take a proactive approach to managing your infrastructure, recommend improvements in business processes, and share best practices designed to

help your organization accomplish strategic business objectives through technology. We can help establish goals that focus on how improved IT services delivery can result in better business value. Thus, helping you achieve higher profitability, productivity, and competitive advantage.

We first understand your business, how you use technology today, and how that may change in the future. Together, we determine the most optimal approach to support your business. We then manage your IT network with the utmost care, educate your team to improve their technology utilization, and then customize a solution that may include the following based on your needs:



For a fixed monthly price, we offer full IT services to your company. Traditionally, IT companies provide only support services at an hourly rate. Alternatively, we provide hardware, software, and support for a fixed monthly price. This allows your company the freedom to focus on increasing productivity and generating revenue. No more surprise monthly statements with unauthorized overages. With a fixed monthly bill, you can budget your costs and control your spending.



CLOUD SERVICES

Cloud Services

With the growing complexity of the cloud, increased need, and remote workers, Preston Office Solutions can help simplify and provide cloud services to your business. All can be easily packaged with our cybersecurity suite of services to give you the best possible and most secure cloud experience.



OFFICE 365

We cover all facets of Office 365, including but not limited to the Office Application Suite (online and desktop versions), Microsoft Teams, and SharePoint. Keep your employees collaborating and productive.



EXCHANGE ONLINE

Our team of engineers will handle your email migrations to Exchange Online for you. Get rid of outdated on premise email server and secure your data in Microsoft's cloud.



MICROSOFT AZURE

Preston Office Solutions can provide all Azure product offerings and assign you a team of engineers to get your business up and functioning in a fully hosted cloud environment. This can include everything from virtual servers to Windows Virtual Desktop and everything in between.



MANAGED IT SERVICES

Preston Office Solutions takes a proactive approach to managing your IT infrastructure, recommends improvements in business processes, and shares best practices designed to help your organization accomplish its business objectives through technology.

Cybersecurity Services

Managed Security

The number of cyber-attacks is at an all-time high with no signs of slowing down. To make matters worse, cybercriminals are focusing on small to midsize businesses. Preston Office Solutions can offer a comprehensive suite of tools to keep your business and employees safe.

Security Information & Event Management (SIEM)

Our SIEM solution is backed by a 24x7 Security Operations Center (SOC) to help you meet compliance requirements and, most importantly, protect your infrastructure from known and unknown threats. The SOC will continually monitor core systems, including networking components, and immediately investigate and remediate any suspected threats.

Office 365 Endpoint Detection & Response (EDR)

The same highest level of security available to your end users is also available for your Office 365 services. Preston Office Solutions Tech's 24x7 SOC will continually monitor your cloud infrastructure to investigate and remediate known or unknown threats.

Email Encryption, Journaling & Spam Protection

We offer an easy-to-use email encryption platform and journaling-based retention to help you meet your compliance requirements. Secure emails with sensitive information and eliminate the need to use outdated technologies such as faxing. Add spam filtering to help secure your employee's mailboxes.

Secure Remote Workers

You should not have to be concerned about your employee's security no matter where they are. We can help secure your employees in remote workplaces, including public WIFI locations. Secure Access Service Edge (SASE) provides a modern approach to VPN connectivity and keeps all data to and from your employee's devices encrypted and safe while providing them with increased performance to company resources. With the addition of other tools in our cybersecurity stack you will have the best protection possible.

Total Security

Unified Threat Management (UTM) based firewall solution, including cloud sandboxing, AI-powered anti-malware protection, DNS filtering, and network and endpoint threat correlation, protects your infrastructure.

Secure Wi-Fi

With increasing pressure from customers, vendors, and employees, we can help you offer secure and fast wireless access. Our access points unlock their full potential with powerful Wireless Intrusion Prevention System (WIPS), business-driven analytics, cloud management, and valuable engagement and marketing tools.

Dark Web Scanning & Security Awareness Training

Preston Office Solutions provides a set of threat intelligence and identity monitoring solutions for businesses impacted by cyber incidents or looking to prevent them. We offer online employee security training to educate your employees on what to look out for regarding cybersecurity threats.

Office Print and Imaging

The office MFP and printer have evolved like everything else in technology. Today's systems offer more automation, security, and business tools to reduce printing costs and save time.

We represent leading manufacturers Xerox, HP, and Epson. We analyze your entire printer fleet to find cost-saving opportunities. The savings can be dramatic! Some other advantages we offer:

- Automated monitoring and submission of toner orders and meter readings. Some service calls can be placed automatically as well.
- No shipping costs for supplies, fuel surge charge, or double-digit escalations on contracts.
- The strongest guarantees in the industry on response times, uptime, and customer satisfaction.
- The ability to include your existing printers in our comprehensive maintenance program.
- Help Desk staff to quickly resolve your printing questions or connectivity issues.
- Advanced security to keep your MFP device from becoming an entry point for cybercriminals.

Production Print Systems

Sometimes, the high quality, high volume of printing requires using production-level print devices. Other times, you want the highest quality for your marketing materials to set you apart from the competition. Sometimes, it is both! Preston Office Solutions has you covered with the products and expertise to give you everything you need for production printing from start to finish! We are authorized to sell and service:

- A complete line of digital presses from Xerox
- Advanced finishing products from Duplo
- Fiery front-end tools for job management, color management, and variable data printing

Our Xerox-trained Analyst will take the time to understand what you want to accomplish before recommending any production print device. We will also take the time to make sure you understand how to use the product to get the most impressive results you can. You can count on us for quick and professional service response to ensure your production system is running.





Enterprise Phone Systems

No matter the size of your organization, the right phone systems can help to improve collaboration, boost productivity, increase mobility, and enhance the customer experience. Our solutions take communications to the next level by expanding on standard telephony features while reducing the costs and restrictions of analog solutions. With our modern, intuitive VoIP softphone and smartphone apps, users have access to communication tools such as status, instant messaging, web conferencing, the ability to chat and talk with website visitors, fax & and voicemail to email, and more.

On-Premise or Cloud Hosted

Whether on-premise or in the cloud, Preston Office Solutions offers flexible solutions to take your business phone system to the next level.

- Easily scale your phone system
- Built-in backup and restore
- Fully managed solutions

Video Conferencing

Our integrated solutions are easy to use and enable businesses to save time and money by hosting virtual meetings.

- One-click conferencing with unlimited users
- Remote control and screen sharing
- Upload and share documents

Upgrade Your Phone System

Choosing a phone system for your business requires careful consideration. You want it to serve your business well, now and into the future. Telephony has evolved to encompass Unified Communications requiring a phone system to include advanced features such as call handling, conference calling, voicemail and more. Your phone system must be able to scale with your growth, without breaking the bank in the process. Our standard features include:

- | | |
|---------------------------------|----------------------------------|
| • Availability status | • Click to call from any browser |
| • Faxes & voicemail to inbox | • Android and iOS VoIP Apps |
| • Instant messaging / text chat | |

Mailing Solutions

Mailing solutions for every business. FP Mailing Solutions offers a full range of innovative mailroom, digital, and shipping solutions designed to streamline your business and grow to fit your expanding business needs. Our products perfectly complement your business and pair well with one another to provide you with a complete mailroom solution.

We also provide pick-up and postal drop-off services for businesses that may not need mailing equipment but do need postage services occasionally.

National Services

The world is truly becoming a smaller place. Multi-site and multi-state organizations are becoming a more common reality. If you find yourself in this situation, know that Preston Office Solutions will support you and deliver our full range of services to almost anywhere in the United States and Canada. Support every office like it is your "main" office by giving your staff the tools and support resources necessary to maximize their contribution to your bottom line.

Wherever You Need Us

Through our membership with Technology Assurance Group (TAG), an association of managed technology services providers (MTSPs) serving more than 140 marketplaces across the United States and Canada, Preston Office Solutions truly has the ability to deliver a national support solution.

As a premier member of TAG, Preston Office Solutions is now positioned as the leader in managed technology services, providing advanced solutions to the marketplace. To become a TAG Member, we met rigorous annual qualifications through required company and employee training programs. This unique relationship enables us to adopt cutting-edge best business practices, deliver innovative programs, and partner with elite technology manufacturers and application service providers. Due to this exclusive membership, Preston Office Solutions is the most competitive company in the industry. We have a greater capacity to increase our customers' profitability, enhance employee productivity, and provide sustainable competitive advantages.

Whenever You Need Us

Preston Office Solutions will be there when you need us. Whether it's an implementation we're planning together weeks or months in advance or an emergency service ticket in the most remote part of the United States, you can count on us to honor our commitments. We even give you the ability to monitor the status of each project or service request via our web-based Client Portal, where you can enter, track, and review the status of service tickets at any time.

